Prosegur – Results
1st Half 2010

Madrid, 28th July 2010
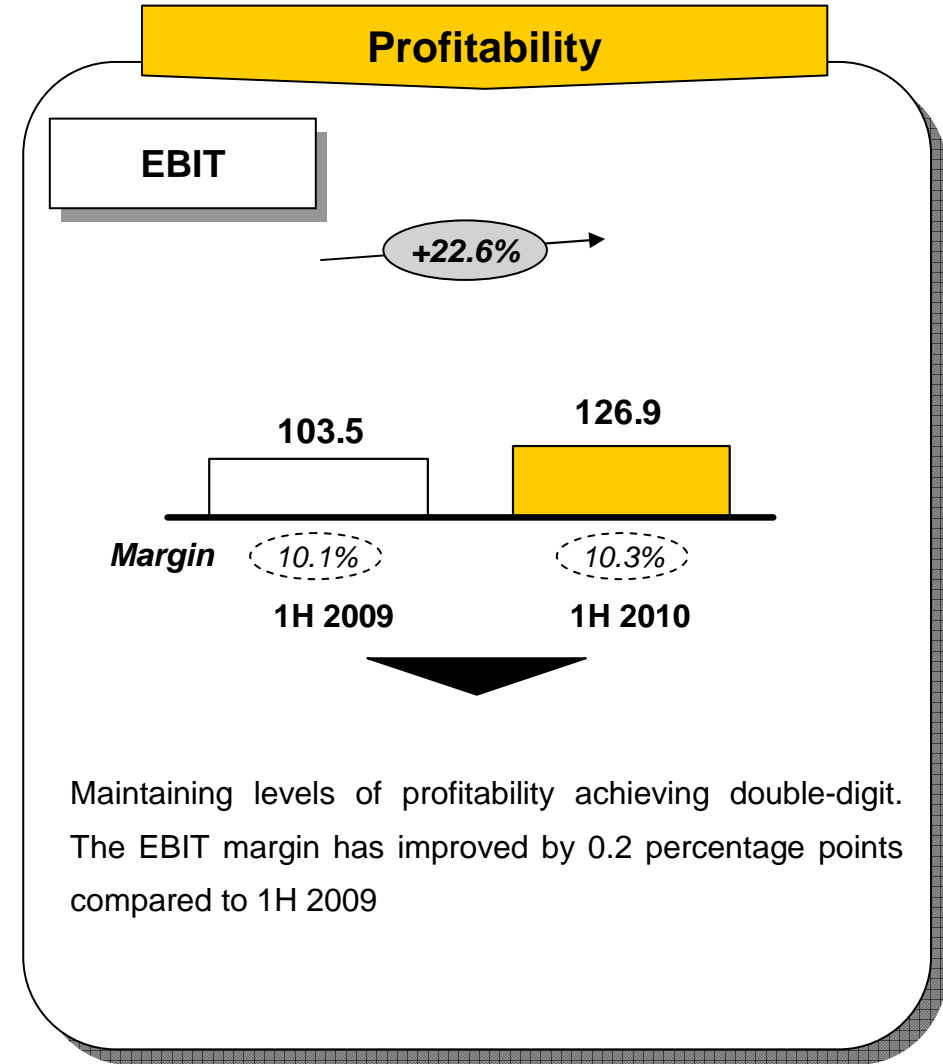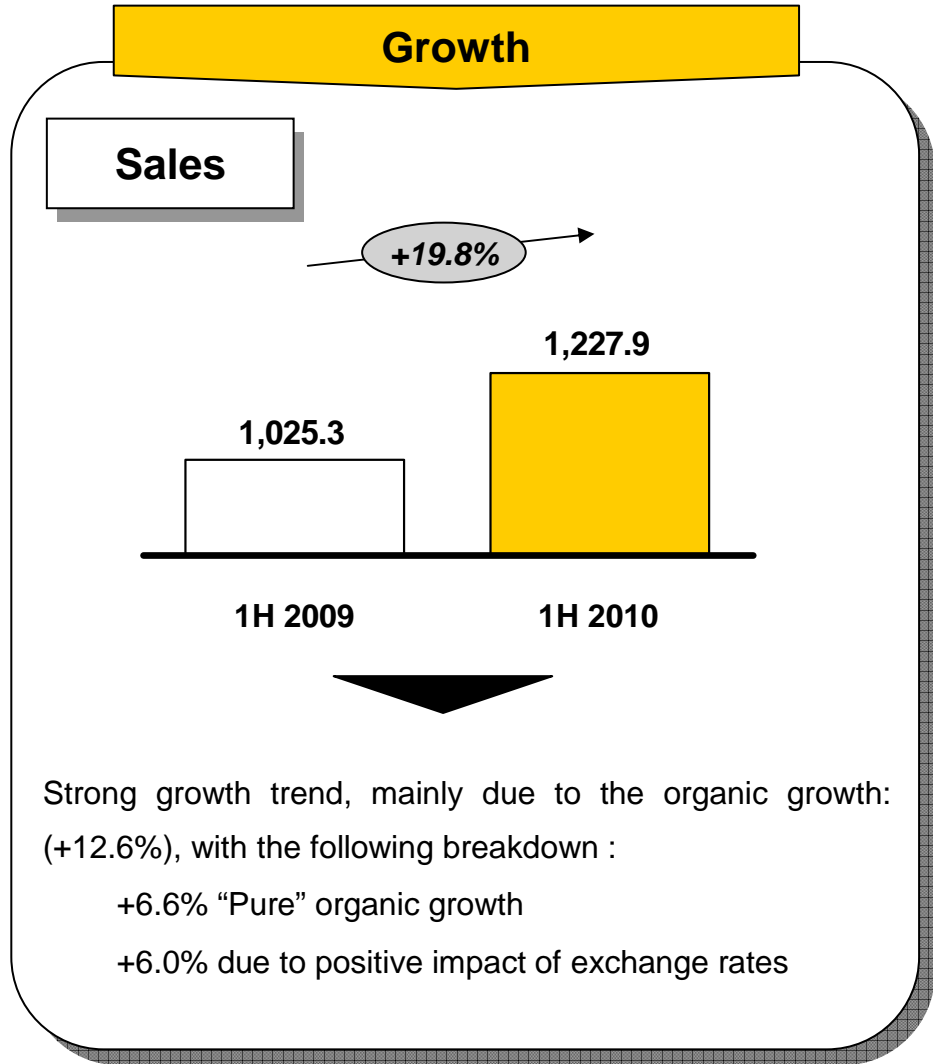
PROSEGUR

Executive summary

In Million Euros

⬭ Total Growth

Growth

Sales

+19.8%

1,227.9

1,025.3

1H 2009   **1H 2010**

▼

Strong growth trend, mainly due to the organic growth: (+12.6%), with the following breakdown :

+6.6% "Pure" organic growth

+6.0% due to positive impact of exchange rates

Profitability

EBIT

+22.6%

126.9

103.5

Margin *10.1%* *10.3%*

1H 2009   **1H 2010**

▼

Maintaining levels of profitability achieving double-digit. The EBIT margin has improved by 0.2 percentage points compared to 1H 2009

Overview of Prosegur 1H 2010 financial results

In Million Euros

Profit and Loss Account

	1H 2009	1H 2010	Var.
Sales	**1,025.3**	**1,227.9**	*+19.8%*
EBITDA	**132.4**	**161.6**	*+22.1%*
% Margin	*12.9%*	*13.2%*	
Depreciation and Amortization	-28.9	-34.7	
EBIT	**103.5**	**126.9**	*+22.6%*
% Margin	*10.1%*	*10.3%*	
Financial Results	-7.0	-25.3	
Profit Before Taxes	**96.5**	**101.6**	*+5.3%*
% Margin	*9.4%*	*8.3%*	
Taxes	-32.2	-32.6	
Net Profit	**64.3**	**69.0**	*+7.3%*
Minority Interests	0.4	0.2	
Net Consolidated Profit	**64.7**	**69.2**	*+7.0%*
% Margin	*6.3%*	*5.6%*	

Sales analysis

In Million Euros

PROSEGUR

Profit and Loss Account

	1H 2009	1H 2010	Var.
Sales	**1,025.3**	**1,227.9**	*+19.8%*
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Breakdown of sales growth

Total

+19.8%

1,025.3

1,227.9

72.7

Organic

+12.6%

1,155.2

1H 2009   1H 2010
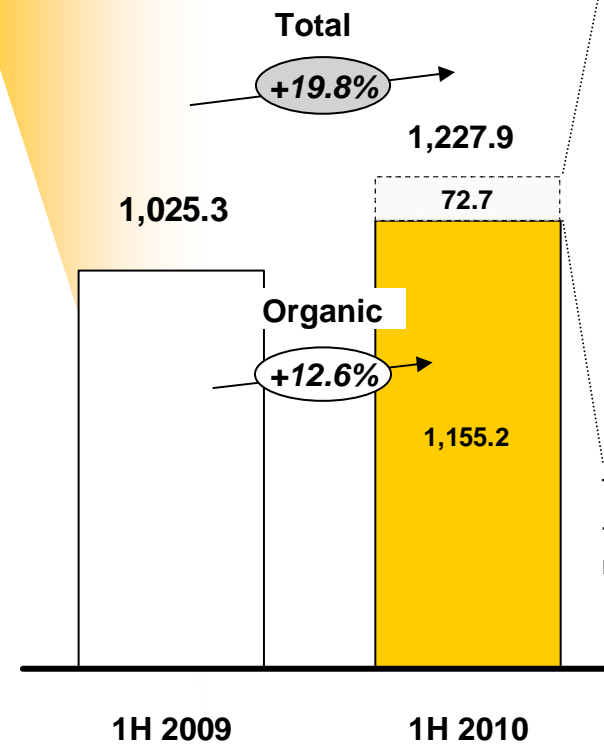
Sales from acquisitions:

- Norsergel – Brazil
- Orus – Peru
- Punta Systems – Prosegur Activa - Uruguay
- Valtis – France
- Giasa – Argentina
- Setha – Brazil
- Centuria – Brazil
- Segmatic – Chile
- Maison de la Sécurité – France
- Genper – Uruguay

The "pure" organic growth was +6.6%, having the exchanges rates a positive impact of +6.0%

Operating margin analysis

In Million Euros

Profit and Loss Account

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Evolution of EBIT margin

1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010
10.7%	9.5%	10.9%	11.6%	10.7%	10.0%
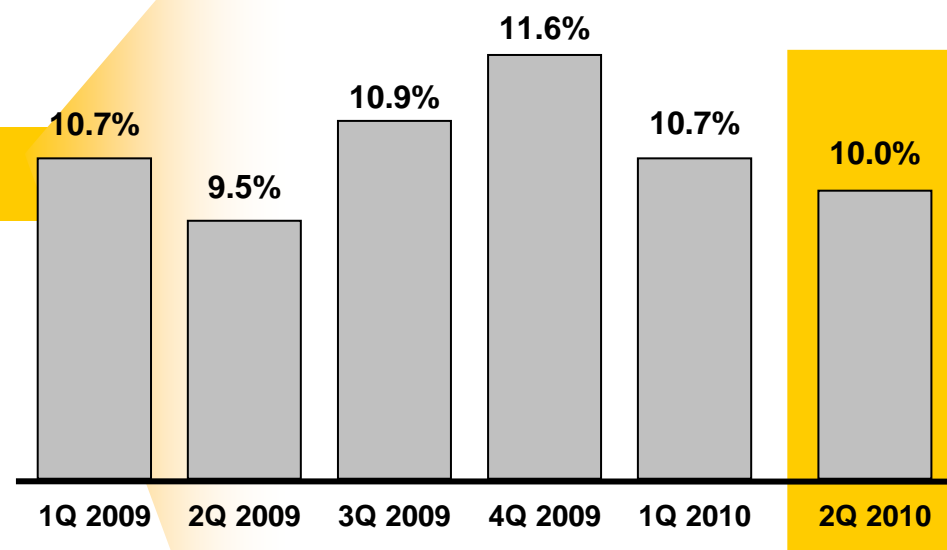
Financial and Tax results analysis

In Million Euros

Profit and Loss Account

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Overview of Financial Results

- In the 1H 2010, Prosegur's net financial expenses reached the amount of € 25.3 million. The financial expenses breakdown is as follows:

  – The pure financial expenses reached € 7.2 million

  – Additionally, there are other financial expenses worth € 7.6 million due to the impact of derivatives and the fluctuation in exchange rates

  – As a result of the decision made by the Court of First Instance N º 34 in Madrid, relative to the bankruptcy of ESABE Express SA, there has been an increased financial expense of € 10.5 million

Overview of tax charges

- Tax rates have decreased in 1.3 percentage points, moving from 33.4% in 1H 2009 to 32.1% in 1H2010

Abridged balance sheet

In Million Euros

	31/12/2009	30/06/2010
Non Current Assets	**880.8**	**930.0**
Tangible fixed assets	325.0	347.1
Goodwill	363.3	375.7
Intangible assets	98.4	105.9
Available-for-sale financial assets and others	38.1	33.6
Assets due to deferred tax	56.0	67.7
Current Assets	**703.8**	**893.4**
Inventories	29.9	39.9
Customers and other receivables	594.8	667.7
Available-for-sale non current assets	0.5	0.5
Derivative financial instruments	-	0.1
Cash equivalents and other financial assets	78.6	185.2
ASSETS	**1,584.6**	**1,823.4**
Net Equity	**527.8**	**596.8**
Share capital	37.0	37.0
Treasury share	-40.2	-40.7
Accumulated difference and others reserves	531.0	600.5
Non Current Assets	**406.5**	**451.2**
Long term bank loans	173.2	191.0
Derivative financial instruments	1.8	4.8
Other non current assets	231.5	255.4
Current Liabilities	**650.3**	**775.4**
Short term bank loans	137.6	158.9
Derivative financial instruments	62.3	58.9
Suppliers and other payables	-	-
Trade and other payables	375.2	458.9
Other current liabilities	75.2	98.7
TOTAL NET EQUITY AND LIABILITIES	**1,584.6**	**1,823.4**

Consolidated Statement of Cash Flow

In Million Euros

PROSEGUR

Consolidated Cash Flow	30/06/2010
Profit/Results	101.6
Adjustments for profit/result	60.0
Taxes on benefits	-32.6
Variation of the Working Capital	5.8
Tax Paid	-7.2
Operative Cash Flow	**127.6**
Acquisition of intangible assets	-29.4
Payments for acquisition of subsidiaries	-8.9
Payment of dividends	-25.0
Cash Flow used in/from financing activities	0.4
Net Cash received/ in financing activities	**-63.0**
Total Net Cash Flow	**64.6**
Initial Net Debt (31/12/2009)	**-233.9**
Net Decrease/ Increase Treasury	64.6
Final Net Debt (30/06/2010)	**-169.3**

Investments and Net Banking Debt evolution

In Million Euros

Capex

	37.6	**29.4**

% over sales — **3.7%**   **2.4%**

1H 2009   **1H 2010**
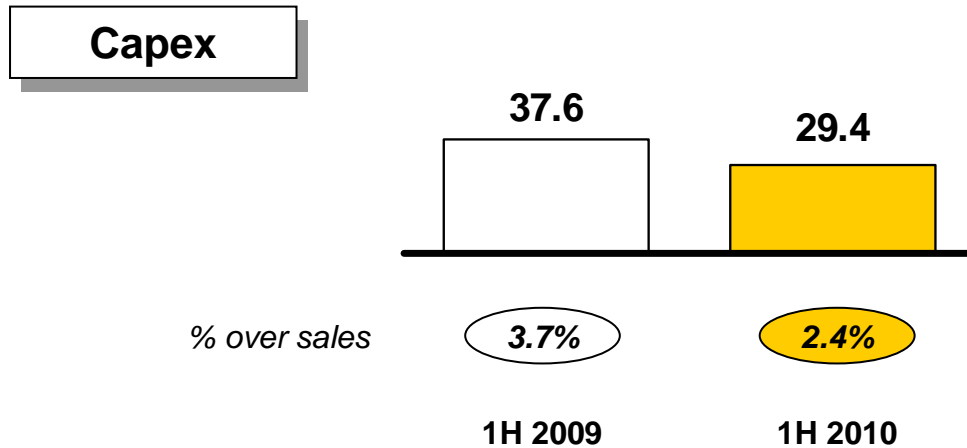
Maintenance of a strong investment policy, with the objective of searching for operational excellence and continuous innovation
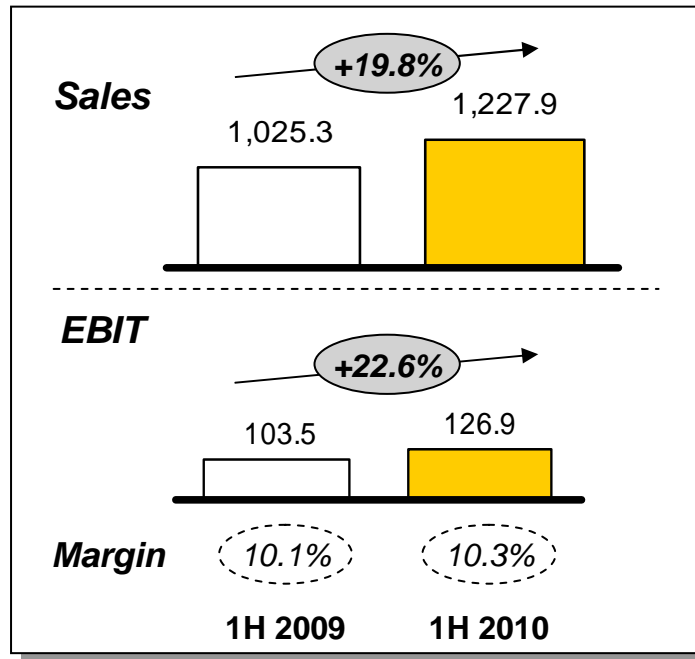
Net Banking Debt

172 **171** **213** **234** **218** **169**

Mar. 09   Jun. 09   Sep. 09   Dec. 09   Mar. 10   Jun. 10
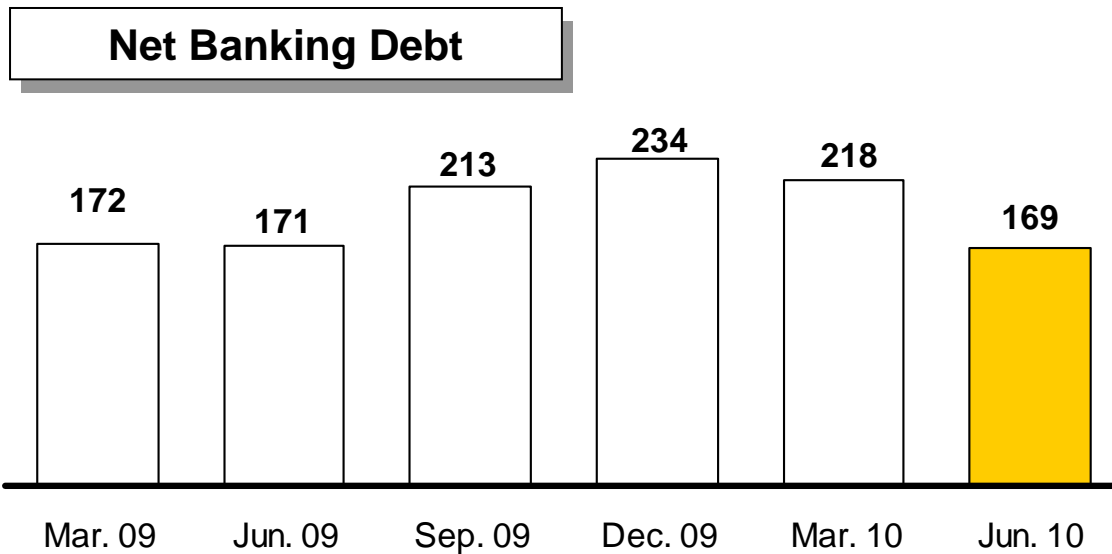
The company's net banking debt amounted € 169 million. This value includes the effect of the securitization of the client portfolio in Spain and Portugal which amounted € 115 million in 1H 2010

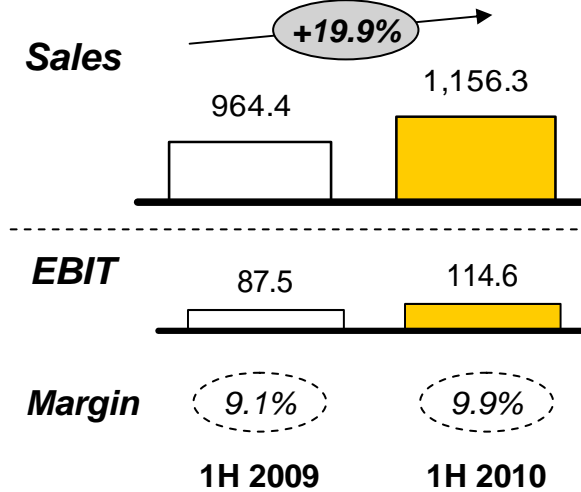# Breakdown of Prosegur results by business areas
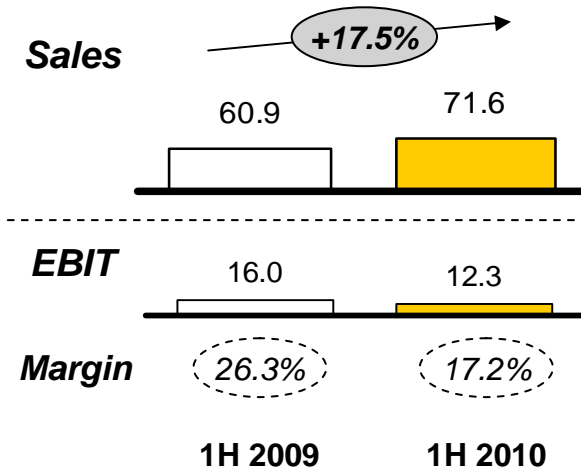
In Million Euros

Total Prosegur

Sales +19.8%
1,025.3   1,227.9

EBIT +22.6%
103.5   126.9

Margin 10.1%   10.3%

1H 2009   1H 2010

+

Corporate Security Services

Sales +19.9%
964.4   1,156.3

EBIT 87.5   114.6

Margin 9.1%   9.9%

1H 2009   1H 2010

Residential Security Services

PROSEGUR ACTIVA

Sales +17.5%
60.9   71.6

EBIT 16.0   12.3

Margin 26.3%   17.2%

1H 2009   1H 2010

PROSEGUR

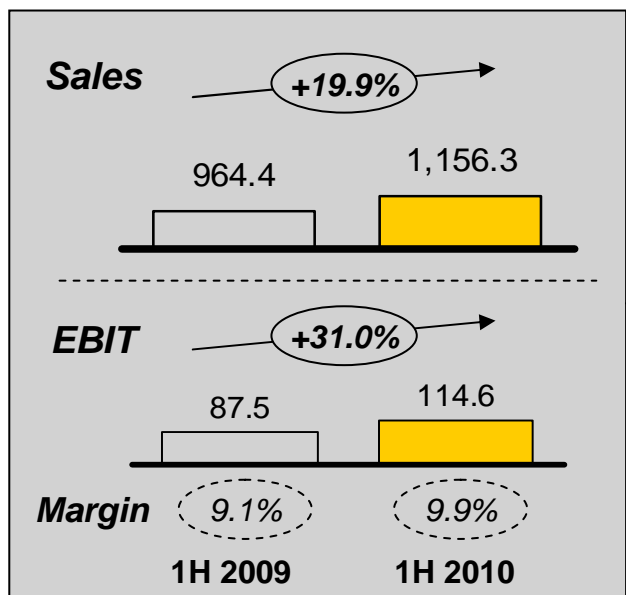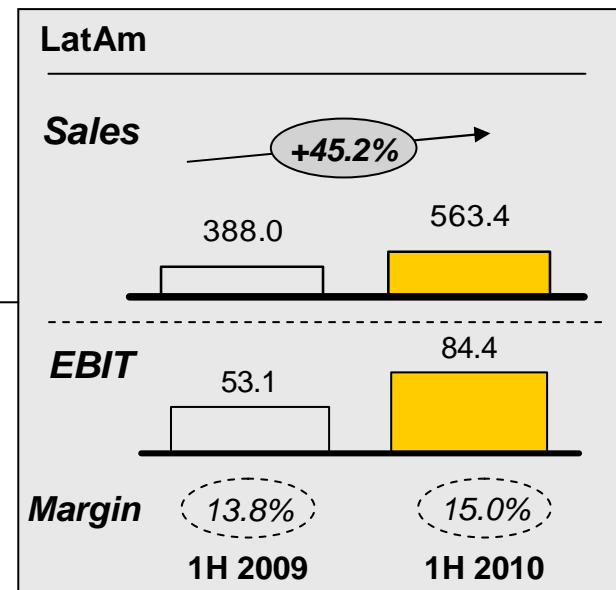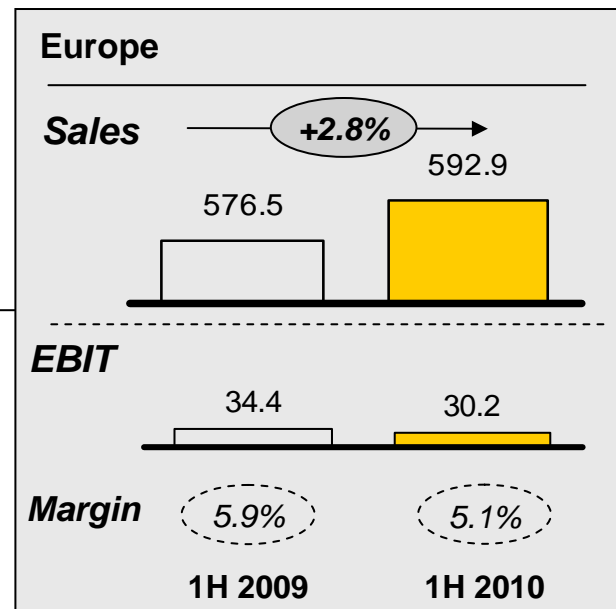# *Corporate Security Services*

Breakdown of 1H 2010 Corporate Security Services results by geographic regions

In Million Euros

PROSEGUR
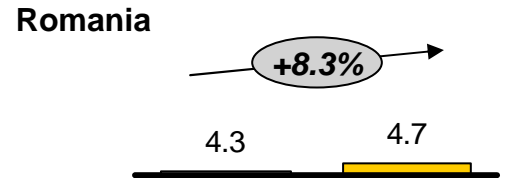
Total 1H 2010 Corporate Security Services

Sales +19.9%

964.4 | 1,156.3

EBIT +31.0%

87.5 | 114.6

Margin 9.1% | 9.9%

1H 2009 | 1H 2010

+

Europe

Sales +2.8%

576.5 | 592.9

EBIT

34.4 | 30.2

Margin 5.9% | 5.1%

1H 2009 | 1H 2010

LatAm

Sales +45.2%

388.0 | 563.4
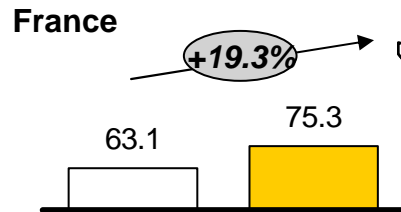
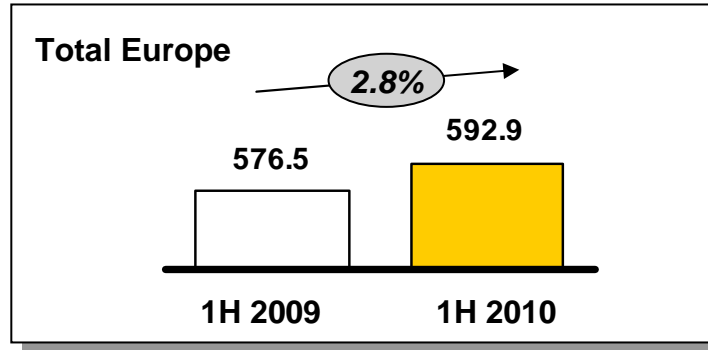**EBIT**

53.1 | 84.4

Margin 13.8% | 15.0%

1H 2009 | 1H 2010

Corporate Security Services: European Revenues

Total sales. In Million Euros

PROSEGUR

Total Growth

Total Europe

2.8%

592.9

576.5

1H 2009   1H 2010

France

+19.3%

63.1   75.3

Romania

+8.3%

4.3   4.7

Note: Romania consolidates at 50%

Portugal

-0.1%

67.8   67.7

Spain

+0.9%

441.2   445.1
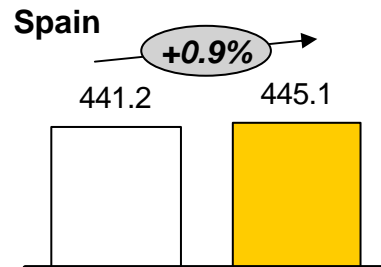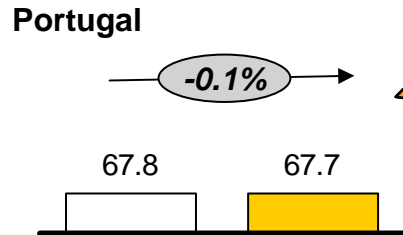
Corporate Security Services: Latin-American Revenues

Total sales. In Million Euros

⬭ Total Growth

Mexico

+21.5%

7.6   9.2

Note: The growth is +10% without considering the exchange rate effect

Total LatAm

+45.2%

388.0   563.4

1H 2009   1H 2010

Colombia

+30.6%

15.5   20.2

Note: The growth is +14% without considering the exchange rate effect

Brazil

+63.7%

174.3   285.3

Note: The growth is +34% without considering the exchange rate effect

Peru

+78.3%

27.7   49.5

Note: The growth is +74% without considering the exchange rate effect

Chile

29.1%

36.0   46.5

Note: The growth is +14% without considering the exchange rate effect

Argentina Area*

+20.3%

126.9   152.7

Note: The growth is +26% without considering the exchange rate effect

* Argentina, Uruguay and Paraguay

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Highlights of the period

PROSEGUR

Europe

- Region sales increased 2.8% in 1H 2010, compared to 1H 2009. This was due to:
    - Maintenance/slight improvement of sales in Spain
    - Revenues increased in Romania and good performance in France, with the positive effect of Valtis and Maison de la Sécurité acquisitions
    - Slightly decrease in turnover in Portugal
- During 1H 2010 the EBIT margin reached 5.1%

LatAm

- The LatAm region has achieved a double-digit growth in sales (+45.2%), with positive impact of the exchange rates except Argentina Area

- The higher organic growth has been complemented with the positive impact of acquisitions, highlighting the acquisitions of Norsergel in Brazil and Orus in Peru (both consolidating since 1st July 2009)

- The EBIT margin has improved by 1.2 percentage points reaching 15% during 1H 2010

Contribution of acquisitions in 1H 2010 (only Corporate Security Services)

- Within Prosegur's strategy of combining organic and inorganic growth, a number of acquisitions have been executed which strengthen our company's presence in the current markets:

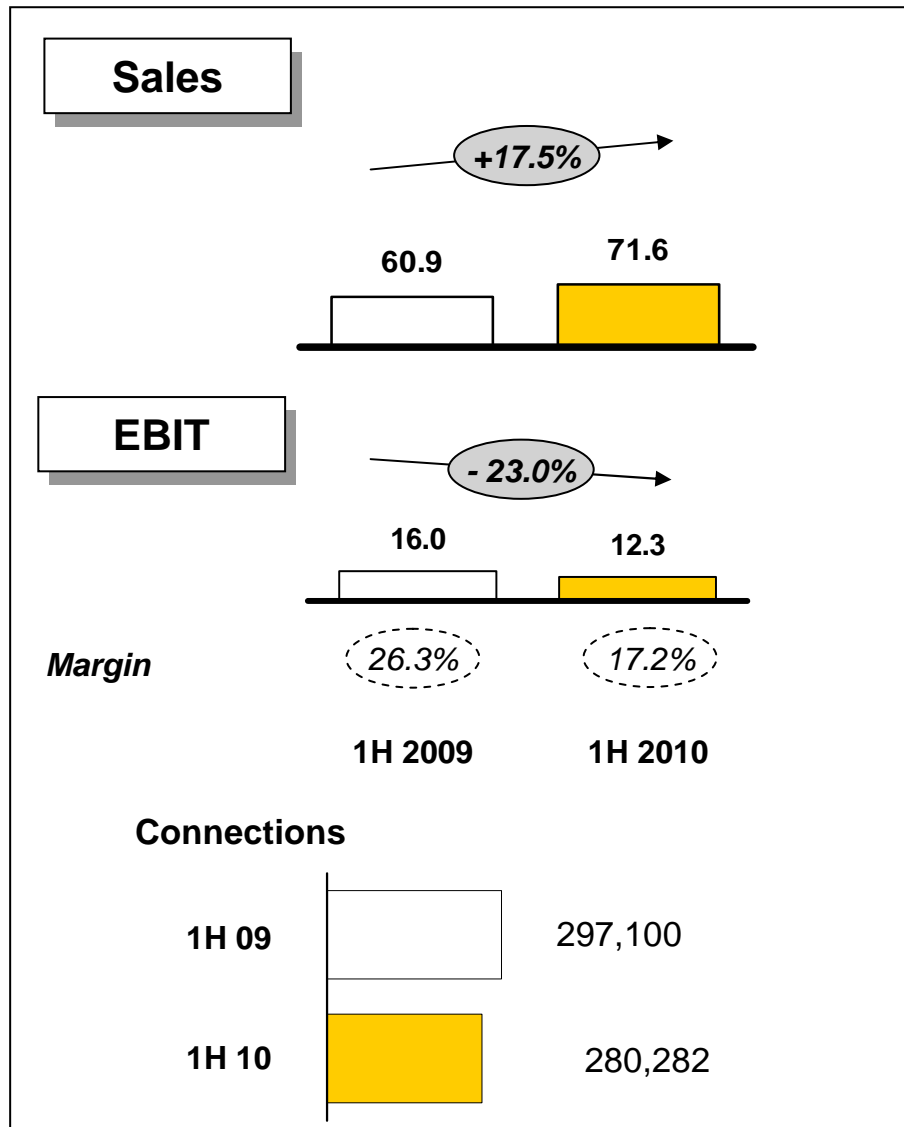| Company	Country	2010 Contribution	Activity	Contribution in sales 2010
Setha	Brazil	January	Electronic Systems	0.6M €
Centuria	Brazil (State of Espiritu Santo)	January	Guarding Services	0.2M €
Giasa	Argentina	January	Electronic Systems: Corporate Alarms Monitoring (banking sector)	0.6M €
Valtis	France	Jan - Feb	Valuables Transport and Cash Management	2.5M €
Orus, S.A	Peru	First Half	Guarding Services	13.2M €
Segmatic	Chile	First Half	Electronic Systems: fire protection	2.7M €
Norsergel	Brazil	First Half	Valuables Transport, Cash Management and Guarding Services	43.9M €
Maison de la Sécurité	France	First Half	Contracts portfolio guarding services	5.6M €
Genper	Uruguay	May - June	Electronic Systems	0.1M €

Residential Security Services

PROSEGUR

Total Growth

Sales

+17.5%

60.9   71.6

EBIT

- 23.0%

16.0   12.3

Margin   26.3%   17.2%

1H 2009   1H 2010

Connections

1H 09   297,100

1H 10   280,282

Highlights of the period

- Maintenance of a strong growth in Prosegur Activa's business, with the positive effect from incorporating the Orus Seguridad Electrónica SA business in Peru and Punta Systems business in Uruguay

  Note: The sales contribution of both acquisitions during the period was 3.3 million at a constant exchange rate

- Deterioration of the margins as a result of the integration of acquisitions, highlighting the negative effect of integration the clients' portfolio of Telemergencia business in Chile, as well as the changes in accounting criteria of sales of new connections made in 4Q 2009

- Currently Prosegur Activa is present in 6 countries

PROSEGUR