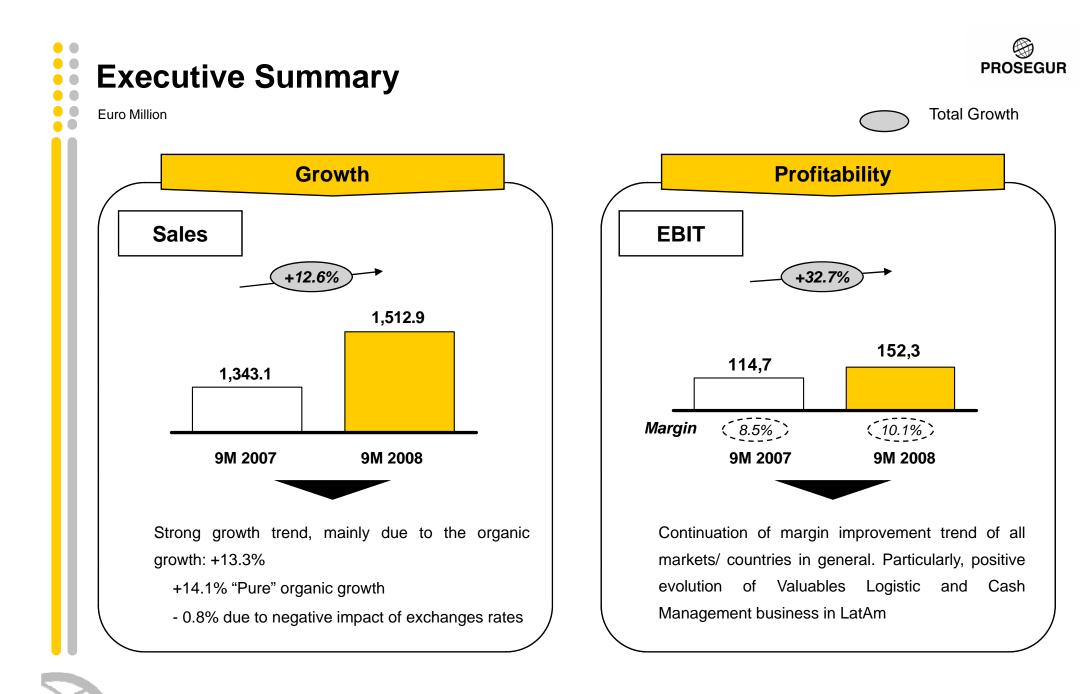


## **Grupo Prosegur - Preliminary Earnings Results 9 Months 2008**









## **Overview of Grupo Prosegur financial results 9M 2008**

Euro Million

Profit and Loss Account

	9M 2007	9M 2008	Dif.
Sales	1,343.1	1,512.9	+12.6%
EBITDA	148.5	190.5	+28.3%
Margin	11.1%	12.6%	
Depreciation	-33.8	-38.2	
EBIT	114.7	152.3	+32.7%
Margin	8.5%	10.1%	
Financial Costs	-12.8	-17.5	
Profit before taxes	101.9	134.8	+32.3%
Margin	7.6%	8.9%	
Taxes	-37	-43.2	
Net profit	64.9	91.6	+41.3%
Minority Interest	-0.2	0.3	
Net Consolidated Profit	64.7	91.9	+42.1%
Margin	4.8%	6.1%	



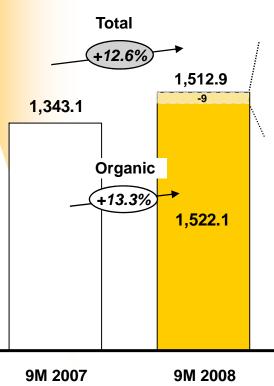
## Sales analysis

Euro Million

#### **Profit and Loss Account**

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## Breakdown of sales growth



Negative sales by the net effect of:

- Italy exited the perimeter of consolidation in 2008
- Acquisitions: IASA. Xiden
  and Colombia

Strong "pure" organic growth (without the impact of exchanges rates: +14.1%)





## **Operating margins analysis**

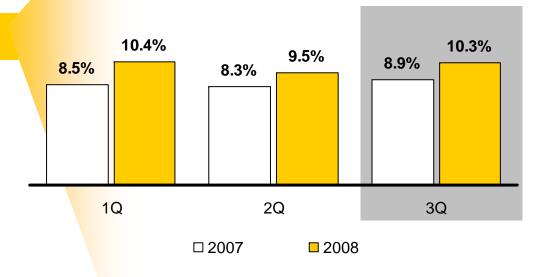


Euro Million

#### **Profit and Loss Account**

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Evolution of EBIT margin by quater





## Financial and fiscal results analysis



Euro Million

#### **Profit and Loss Account**

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#### **Overview of Financial Results**

The Group's financial results for the period from January to September 2008 increased by  $\in$  4.7 million compared with the same period of 2007. The increase in financial expenses has the following reasons:

- Group net debt has increased by €37 million (excluding the cash flow generated by the securitization program of the Spain and Portugal's customer portfolio )
- There has been a rise of approx. € 0.5 million in financial expenses resulting mainly from adjustments to the current value of payment obligations in the long term
- The adjustments for foreign exchange and derivates contracted to neutralize the impact of fluctuations in exchange rates and interest rates, have generated a negative impact of €2.6 million

#### Overview of taxes charges

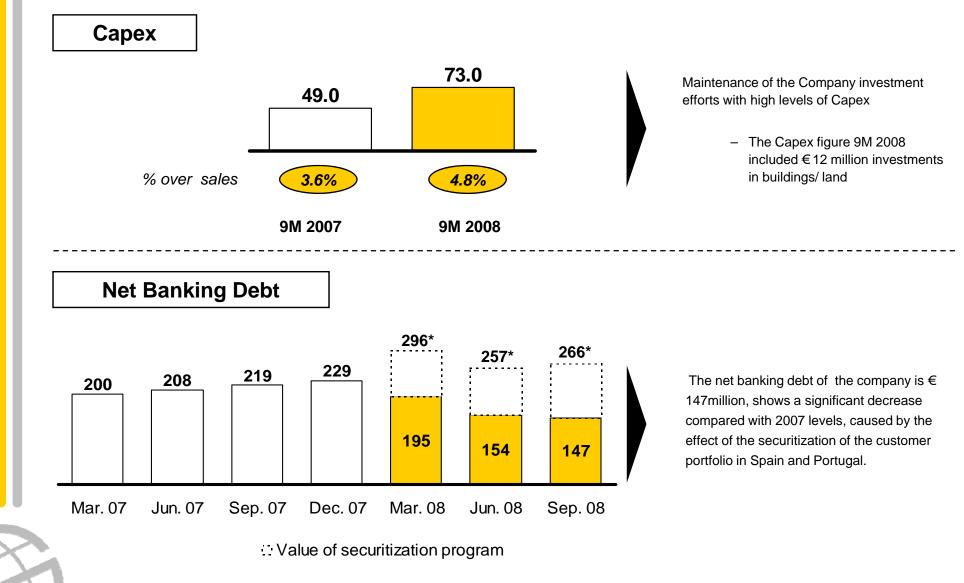
Taxes rate has decreased in 4.3 p.p., moving from 36.3 % in 9M07 to 32.0% in the present exercise



## **Investments and Net Debt evolution**

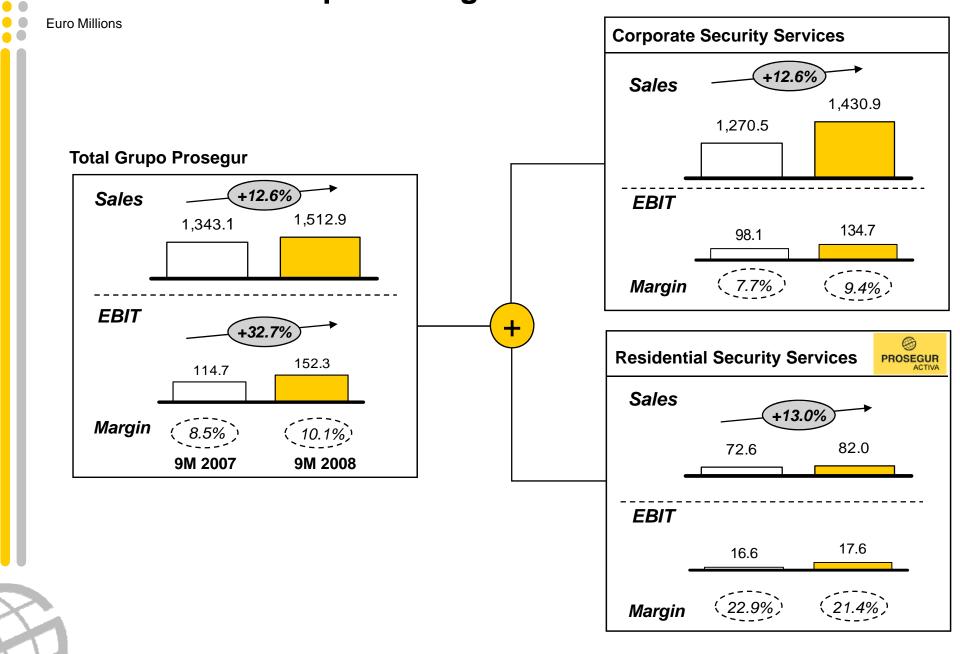


Euro Million





## **Breakdown of Grupo Prosegur results**



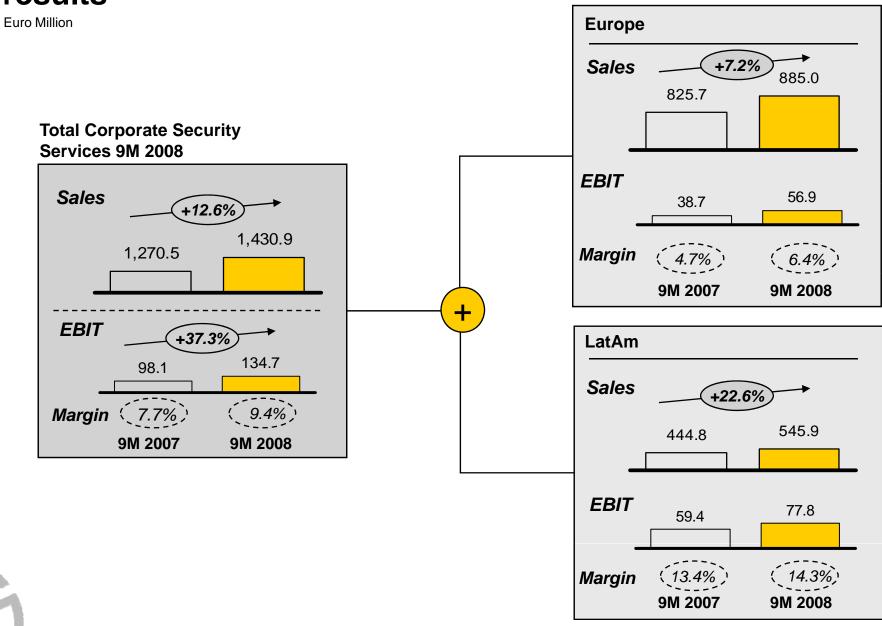


# **Corporate Security Services**



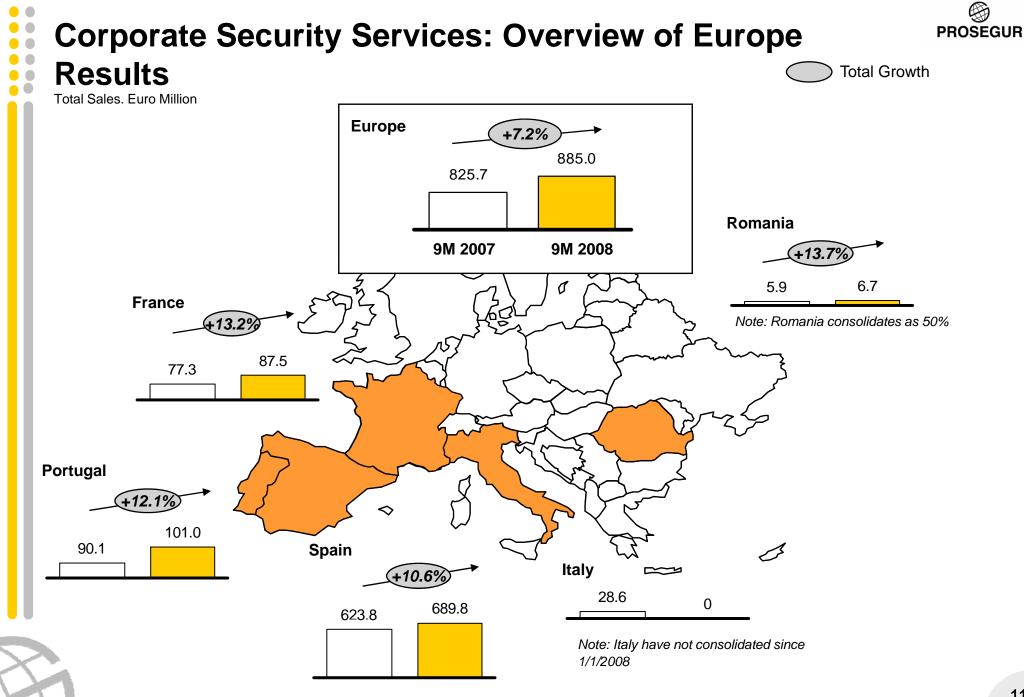


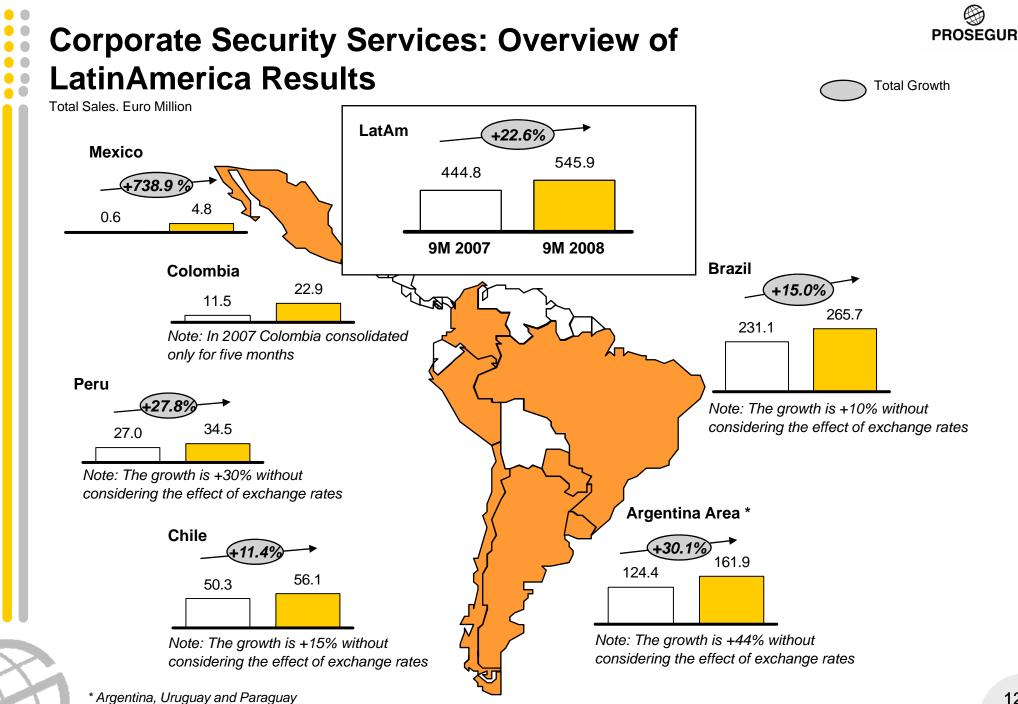
# Breakdown of Corporate Security Services 9M 2008 results



9

PROSEGUR







## Highlights of the period



 Good evolution from all countries, with significant growth rates. Eliminating the effect of the nonconsolidation of Italian business in 2008 (Prosegur's participation in the Group IVRI is recorded as financial investment) sales growth in Europe would be +11% instead of 7.2%

• Margin improvement trend continues compared both with 9M2007 and 1H2008

LatAm

Europe

- Positive developments in the region in all businesses, achieved high growth rates
- Incorporation of Colombia to Grupo Prosegur and the Cash Management business in Mexico
- Negative impact of exchange rate in all the countries but in Brazil



## **Residential Security Services**



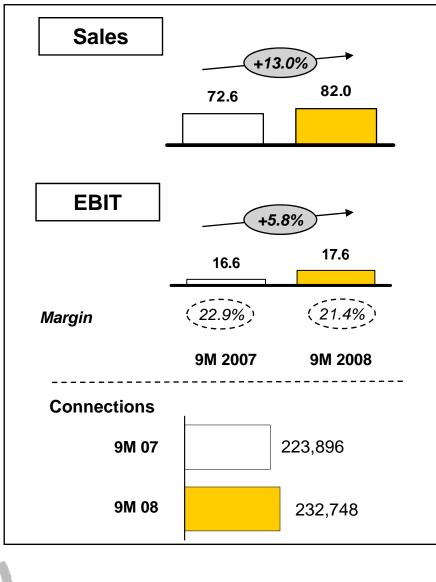


## **Residential Security Services 9M2008 results analysis**



Total Growth

Euro Million



#### Highlight of the period

- Reinforcement of the sustainable growth and suitable profitability strategy in all markets, during 9M 2008
- The profitability lower growth, in comparison with the sales in the first 9 months, is due mainly to the negative impact of the "start-up" of the activities in Chile
- The acquisition of Telemergencia's business in Chile will consolidate in Prosegur Activa's accounts from October, 2008



